



Jason M. Klein

Associate

Cleveland

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“ I bring a practical and efficient approach to the deal process, having advised and navigated countless sellers and buyers through the M&A transaction process. I am there for my clients too when the deal is over, ready and able to assist with general corporate needs. ”

Practice Focus

- Mergers and acquisitions
- Distressed M&A
- Business counseling
- Healthcare

Jason is an associate in the firm’s Business Department. His practice is focused on representing private companies and private equity funds in various types of transactions, including mergers, acquisitions, dispositions and distressed acquisitions. Jason’s experience also includes providing general corporate counseling to a variety of businesses in the manufacturing, construction, pharmaceutical and healthcare industries. He also serves a general counsel function for portfolio companies of a private equity fund.

Jason earned a J.D. from Western Michigan University in 2011. He received a B.S.B.A from Bowling Green State University in 2007.

Representative Cases/Matters

Middle Market Representative Matters:

- Represented buyer in its purchase of assets of two companies on the east coast that provide credit related services to mortgage lenders.
- Represented a Cleveland, Ohio-based private equity fund in its purchase of a sports supplement company.
- Represented a private equity fund in the acquisition of substantially all of the assets of an upscale retail candy business with more than 60 locations in 27 states pursuant to a \$363 sale out of bankruptcy.
- Represented Buyer in the purchase of a Colorado company that is engaged in the business of providing multi-lingual product and service taxonomies.
- Represented a modular assembly, sequencing and supply chain company in its sale of equity to a strategic buyer.
- Represented a private equity fund in the acquisition of the platform fire protection services company and subsequent add-on acquisitions.
- Represented a West Coast meat packing and distribution company in the sale of its assets to a public

company.

- Represented a large manufacturer of agricultural baler twines and netwrap in the sale of certain assets to a strategic multinational company.
- Represented a drug safety and metabolism, bioanalytical services and agrochemicals company in the sale of its units to a multinational CRO and clinical trials management company.
- Represented a Professional Employer Organization in the sale of its stock to a strategic national PEO company.
- Represented Ricerca Biosciences, LLC in the sale of its chemical development division to a multinational pharmaceutical and biotech company.
- Represented large manufacturer in the sale of certain assets to a private equity backed company as part of an add-on acquisition.
- Represented large manufacturer in the sale of certain assets to current management.
- Represented large manufacturer in the sale of certain assets to a strategic multinational company.
- Represented company in the acquisition of substantially all of the assets of a retail wine shop and drive-thru business.
- Represented Quaker Steak and Lube, owner, operator and franchisor of over 65 casual dining restaurants, in the sale of substantially all of its assets to a strategic public company buyer pursuant to a \$363 sale out of bankruptcy.
- Represented selling company in sale of assets to private equity fund as part of a roll-up of companies.
- Represented multi-national inks and coatings manufacturer in the acquisition of substantially all of the assets of a large U.S. based inks and coatings manufacturer for \$100 million.
- Represented buyer in the acquisitions of premium security and life safety systems assets.

Healthcare Representative Matters:

- Represented a large hospital system in Louisiana in the sale of its outreach business to a publicly-traded laboratory company.
- Represented a recovery center in New Mexico in its sale of assets for \$25 million to a specialty healthcare organization.
- Represented a Midwestern dermatology and pathology group in the \$43 million sale of its business to a private equity buyer.
- Represented a West Coast dermatology practice in the sale of its business for \$8 million to a private equity buyer.
- Represented a large pathology practice in the sale of its long-term care division to a laboratory and radiology services company.
- Represented a Southeastern dermatology doctor in the sale of his business for \$4.5 million to a private equity buyer.
- Represented a Southeastern dermatology doctor in the sale of his business for \$6.5 million to a private equity buyer.
- Acted as co-counsel to a West Coast dermatology group and counsel to the individual doctors in a \$90 million recapitalization of its business.
- Represented a Midwestern dermatology and clinical trials practice group in the \$33 million sale of its

business to a private equity buyer.

- Represented a West Coast dermatology doctor in the sale of his business for \$11 million to a private equity buyer.
- Represented a West Coast dermatology doctor in the sale of his business for \$4.5 million to a private equity buyer.
- Represented a radiology company in the sale of its practice to a private equity backed company.
- Represented a substance abuse and drug rehabilitation center in its sale of stock to a public healthcare company.
- Represented hospital-based pathology practice in the acquisition of substantially all of the assets of another pathology practice.
- Represented large pathology practice in the sale of substantially all of its assets to a publicly-traded laboratory company.

Admissions - State

- Ohio

Education

- Bowling Green State University
- Western Michigan University

Honors and Awards

- Recipient of the Cross Border Deal of the Year Award (\$25MM - \$50MM) by The M&A Advisor for the sale of Ricerca Biosciences Chemical Development Division to Olon S.p.A.

Professional Membership

- Ohio State Bar Association

Public Service and Volunteerism

- Board Member, Bowling Green State University College of Business (2013-present)
- Alumni Board Member, Sigma Phi Epsilon (2012-present)

Blog Posts

- Thinking of selling your business?
- What is the state of the Utica and Marcellus Shale plays?