



Jeff Van Winkle

Member

Chicago

P: 312.642.2256

Practice Focus

- Business counseling
- Mergers and acquisitions
- International business
- Securities
- Family and closely held business counseling
- Long-term care and senior living

Jeff has more than three decades of experience representing businesses, investors and entrepreneurs, providing general counsel services, securities law compliance counseling, and legal guidance for multinational business activities and transaction legal services. As rapid change in business and technology has accelerated worldwide uncertainty, companies in Europe, the United Kingdom, Central and South America and Asia have turned to Jeff for his cross-industry and cross-border expertise and knowledge of legal issues for midsize and small businesses. Jeff has helped many businesses with legal services necessary for U.S. market entry.

Through his past service as a board member, vice president and treasurer for an international legal network, Jeff is armed with a list of worldwide contacts capable of assisting U.S.-based clients seeking international expansion as well as companies outside of the United States in their inbound business activities, their operation of the U.S. subsidiary entities, and their acquisition of additional facilities and businesses in the U.S.

Jeff regularly advises midwest based businesses through key business transactions involving acquisitions, dispositions, joint ventures, supply agreements and similar transactions. His industry experience includes business providing information services, product distribution, manufacturers, senior care and retail sales.

Jeff earned a J.D. from the University of Michigan School of Law in 1987. He is a 1982 graduate of Calvin College in Grand Rapids, Mich., where he earned a Bachelor of Science degree.

Representative Cases/Matters

- Assisted a family business in negotiating and closing the sale of an automotive supply industry business to a non-U.S. business, ensuring the smooth transition for a new generation of family ownership.
- Represented a technology and service business with operations in India and the United Kingdom to commence operations in the U.S. through the acquisition of two entrepreneurial business in the U.S.
- Represented a Taiwanese business pursuing U.S. investors and business development opportunities to

implement innovative product and manufacturing solutions.

- Guided an early-stage client in negotiations with a leading beverage distributor for a supply agreement of a disruptive packaging solution.
- Assisted an investor group in developing a legal structure suitable for rapid, flexible growth, enabling it to strategically align with a significant financial investor, propelling key growth in size and profits.
- Continues to represent select family offices, startups and emerging growth businesses in key transactions, raising capital and many other legal issues confronted by these organizations. Through effective integration of key specialties, he comprehensively assists businesses out of the startup phase and into growth and expansion.
- Represented well established regional business in sale to private equity-backed national competitor with sale proceeds in excess of \$50 million.
- Advised real estate developer on multiple Rule 506(c) securities offerings using crowdfunding platforms.

Admissions - State

- Illinois
- Michigan

Education

- University of Michigan Law School
- Calvin College

Honors and Awards

- Named one of the *Best Lawyers in America* (2019-2022)

Professional Membership

- American Bar Association- Business Law Section and Mid-Market and Small Business Committee
- State Bar of Michigan- past chair, Business Law Section
- ABA Bar Fellow

Public Service and Volunteerism

- Guiding Light Mission, past president
- MiQuest, past board member
- National Small Business Association, past chair
- North Country Trail Association, board member

Alerts

- Congress passes \$484B coronavirus relief bill
- Paycheck Protection Program Loans – An update 10 days after launch

- Federal Reserve issues preliminary Main Street Loan Program details
- US Treasury posts additional guidance on Paycheck Protection Program
- SBA issues final interim rule for Paycheck Protection Program
- CARES Act: An early analysis of the historic Coronavirus Aid, Relief and Economic Security Act

Blog Posts

- Federal Reserve announces creation of Main Street Lending Program
- CARES Act: Summary of SBA provisions
- Illinois non-essential businesses forced to close through April 7

News

- 50 McDonald Hopkins attorneys recognized in The Best Lawyers
- Lawyer of the Year honorees Riley and Welin among 42 McDonald Hopkins attorneys recognized as 2021 Best Lawyers
- 41 attorneys from McDonald Hopkins recognized as 2020 Best Lawyers®
- What does the Federal Reserve's decision to cut its benchmark rate mean for you?
- McDonald Hopkins welcomes attorney Jeff Van Winkle

Podcasts

- Is your business prepared for CFIUS? How FIRREA pilot program impacts foreign investment in U.S. business

Events

- IP Innovation Webinar Series, Session 5 | Thursday, May 27, 2021
- Restarting Healthcare: Readiness, Risk and Response | Thursday, May 21, 2020
- Innovation without borders: The French-American Midwest Connection | Tuesday, April 2, 2019
- 2019 Business Outlook | Thursday, January 31, 2019